



YOUR FUTURE WITH US!

We are a family-owned company in its third generation, headquartered in Solingen. Since 1922, we have been developing and manufacturing high-quality industrial blades for a wide range of industrial applications, including medical technology, film and plastics processing and food production.

Our LUTZ blades are used worldwide. At our locations in Solingen (Germany), Nysa (Poland), Charleston (USA), Pune (India), and Mexico City (Mexico), more than 400 employees develop, manufacture, and distribute high-precision cutting tools to customers around the world.

Our team in Nysa (Poland) is looking for an experienced...

SALES MANAGER (F/M/D)

...with a passion for customer success and wants to enable the business to drive positive sales growth results.

YOUR RESPONSIBILITIES

- Sales of technical blades for industrial use in Poland and abroad
- Technical consulting and competently support for an international customer portfolio
- Qualifying and acquiring new customers
- Ensuring sales and margin growth
- Preparation of offers, negotiating contracts and pricing agreements
- Analyzing and actively monitoring market's potential, industry trends and competitor activities
- Representing the company at trade Shows in Poland and abroad

WHAT WE OFFER

- You work in a future-oriented, growing and family-run company
- Good atmosphere and team spirit
- Flat hierarchies
- Lean corporate structure
- Technically demanding environment

YOUR QUALIFICATIONS

- Successfully completed technical or commercial apprenticeship or similar qualification
- Minimum 3 years of professional experience in technical sales, preferably in the industry
- Language fluency in both Polish and English, written and spoken, is a requirement; knowledge of Russian would be an asset.
- Analytical thinking with an entrepreneurial and proactive mind-set as well as target-oriented way of working
- Strong communication skills and high customer and service awareness
- Flexibility and willingness to travel

- Modern and comfortable office in Nysa
- Personal and professional development to grow internally within our organization
- Performance-oriented salary package
- Empowerment to make your own ideas reality
- Company car

DID WE CATCH YOUR INTEREST?

We are looking forward to your application!

This position is based in Poland, Nysa

To apply, please send your CV written in the English language to:
bewerbung@lutz-blades.com

Any questions?

Your contact person:

Human Resources
Ms Christine Scheming
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