



YOUR FUTURE WITH US!

LUTZ BLADES is an international family-owned company. With more than 360 employees, based in Solingen (Germany), Nysa (Poland) and Charleston (USA) LUTZ BLADES produces over 100 million blades annually and distributes blades for a wide range of industrial applications - in some areas as market leader. You can find our blades in the construction market, automotive supply industry, industrial meat processing, medical technology and many other industries around the world. **LUTZ BLADES** stands for versatility and innovation.

We are looking for a strategic and results-driven
GENERAL MANAGER (F/M/D), IN PUNE (INDIA)
to oversee daily operations, lead a sales team, and drive business growth

YOUR RESPONSIBILITIES

- Establish and operate our department in Pune
- Lead and manage all aspects of business operations
- Directly manage and develop a Sales team
- Develop and implement effective business strategies to achieve company goals
- Oversee budgeting, forecasting, and financial performance
- Builds a strong relationship with key customers and business partners to advance our business
- Ensure compliance with all regulatory and internal standards
- Monitor performance and identify opportunities for growth and process improvement
- Cross-Site collaboration with our management and team in Germany, Poland and USA

YOUR QUALIFICATIONS

- Bachelor's or Master's degree in Engineering or related field
- 10 years of experience in industry, in a manufacturing environment including 5+ years in senior leadership / people management role
- Experience abroad (Germany or another European country) or worked with German company's
- Solid functional knowledge of all department operations
- Knowledge / experience in Administration would be a plus
- Proven success in Sales
- Excellent communication, strong negotiation and networking skills
- Strong analytical, problem-solving and decision-making abilities are required
- Strong leadership and team management skills are essential
- Ability to travel internationally
- Excellent written and spoken English, German is a plus
- Knowledge of computer based administrative systems (Outlook, Word, Excel), familiarity with ERP and CRM software is a plus

WHAT WE OFFER

- Performance-oriented salary package
- Collaborative, innovation-driven culture and clear career-growth pathways
- You work in a future-oriented, growing and family-run company

- Good atmosphere and team spirit
- Lean corporate structure
- Technically demanding environment
- Modern office in Pune

DID WE CATCH YOUR INTEREST?

We are looking forward to your application!

This position is based in India, Pune.

To apply, please send your CV written in the English language to:
bewerbung@lutz-blades.com

Any questions?

Your contact person:

Human Resources

Ms Christine Scheming

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